

Message Text

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FOR COMMERCE OIM

DEPT OF THE INTERIOR, BUREAU OF MINES

EO 11652: N/A

TAGS: BTRA NZ

SUBJECT: FOREIGN BUYER PROGRAM:VISIT OF OFFICIAL OF GNZ MINES

DEPT

1. MR. WILLIAM MUNDEN PLANS TO LEAVE N.Z. SEPTEMBER 27 AND WILL ARRIVE IN PITTSBURGH SEPTEMBER 29. HE WILL STAY AT PITTSBURGH HILTON. MUNDEN WILL BE IN THE U.S. FOR ABOUT TWO WEEKS.

2. MUNDEN WILL CONTACT REPS OF FIRMS LISTED IN STATE'S REFTTEL AND THE USDOC PROJECT OFFICER. ALSO WOULD LIKE TO MEET APPROPRIATE OFFICIALS OF BUMINES PITTSBURGH OFFICE. MUNDEN WILL BE IN CLOSE TOUCH WITH J.T. CLEMENT, PRESENT OF LEE NORSE CO., CHARLEROI, PA. GNZ PRESENTLY USING LEE NORSE TONTINUOUS MINER IN ITS ROTOWARO NO. 5 "EXPERIMENTAL MINE" WITH GREAT SUCCESS. IN ADDITION TO CONTINUOUS MINING EQUIPMENT WHICH HAS PROVEN ITSELF FOR USE IN CERTAIN AREAS OF NEW ZEALAND COAL MINING, THE GNZ IS ANXIOUS TO EVALUATE THE "ROAD HEADING MACHINE" FOR USE IN THE INITIAL DEVELOPMENT OF NEW MINES. IT SEES A USEFUL PART TO BE PLAYED BY BOTH TYPE OF EQUIPMENT IN THE PLANNED EXPANSION OF ITS COAL MINING INDUSTRY.

3. AFTER LEAVING THE U.S. MUNDEN PLANS TO VISIT ANDERSON MAJOR IN MOTHERWELL, UK, DEMAG IN GERMANY, AND ALPINE IN AUSTRIA. HE ALSO HAS BEEN INVITED TO LOOK AT EQUIPMENT

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IN THE USSR.

4. DELIVERY TIME WILL BE A VERY IMPORTANT FACTOR IN GNZ'S DECISION ON THE SUPPLIER OF EQUIPMENT. ALTHOUGH NO DECISION HAS YET BEEN MADE ON THE QUANTITY OF EQUIPMENT TO BE PURCHASED IN THE IMMEDIATE FUTURE, THERE ARE INDICATIONS THAT BETWEEN TWO AND SIX "UNDERGROUND ROAD HEADING MACHINES" COULD BE INVOLVED.

5. DEPARTMENT IS REQUESTED TO ENSURE THAT U.S. SUPPLIERS OF APPROPRIATE EQUIPMENT MAKE AN EFFORT TO MEET MUNDEN AND IF POSSIBLE TO DEMONSTRATE THEIR MACHINES IN ACTION. NOT ONLY IS THE POSSIBILITY OF SELLING SEVERAL MACHINES IN THE WAKE OF THIS TRIP AN ATTRACTIVE ONE, BUT THE FUTURE FOR EXPANSION OF NZ'S UNDERGROUND MINING APPEARS BRIGHT AND FUTURE EXPORT POTENTIAL SHOULD BE VIEWED IN THIS LIGHT.
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